



# WE UNDERSTAND WHAT'S ON THE LINE, BECAUSE WE'RE ON THE LINE WITH YOU

Aerospace is one of the most vital and challenging industries in the world. There are thousands of decisions to be made and countless details to consider. KLX® knows that every minute counts.

Our mission is to manage the complex and unpredictable details of the supply chain to allow you to focus on your results. Whether you simply need hardware and consumables on time and accurately, or a strategic partner to manage your supply base and create efficiencies throughout your value chain, KLX® delivers.

Founded in 1974 as M & M Aerospace Hardware, KLX Aerospace Solutions has evolved into a global leader across all platforms through strong organic growth, multiple strategic acquisitions and the 2014 spin-off from B/E Aerospace, Inc.





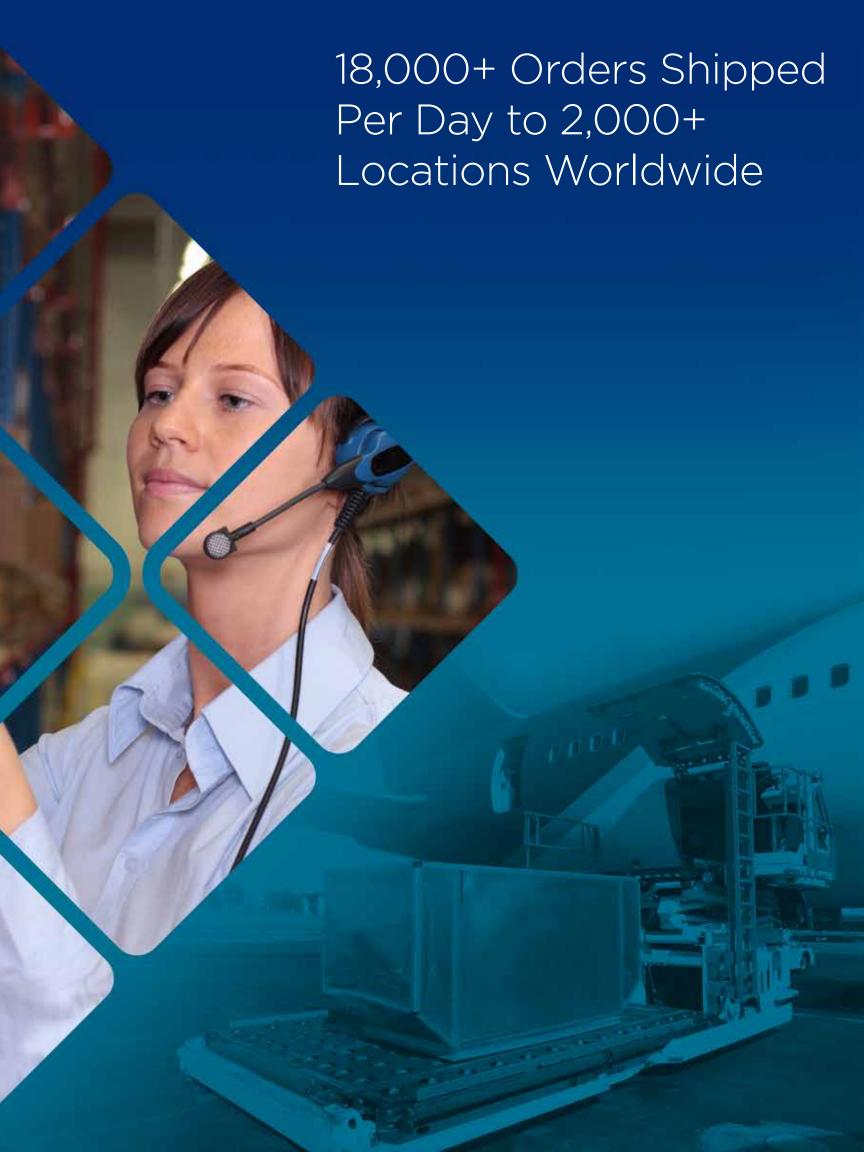
# WHERE EXPERIENCE MEETS EXECUTION

Your customers have a high expectation for consistency, reliability and performance. Since 1974, we have provided what you need to deliver to your standard of excellence.

#### **KLX®** provides:

- Full-service inventory solutions for aerospace OEMs and aftermarket
- \$1+ billion inventory on hand with 1 million part numbers
- 60% of orders shipped within 24 hours
- 2,000+ employees offering product and technical expertise in 65+ strategically-located facilities around the world
- Same-day shipping and AOG services
- 24-hour, fast, easy and accurate e-Commerce solutions
- Engineering services, technical support and design assistance



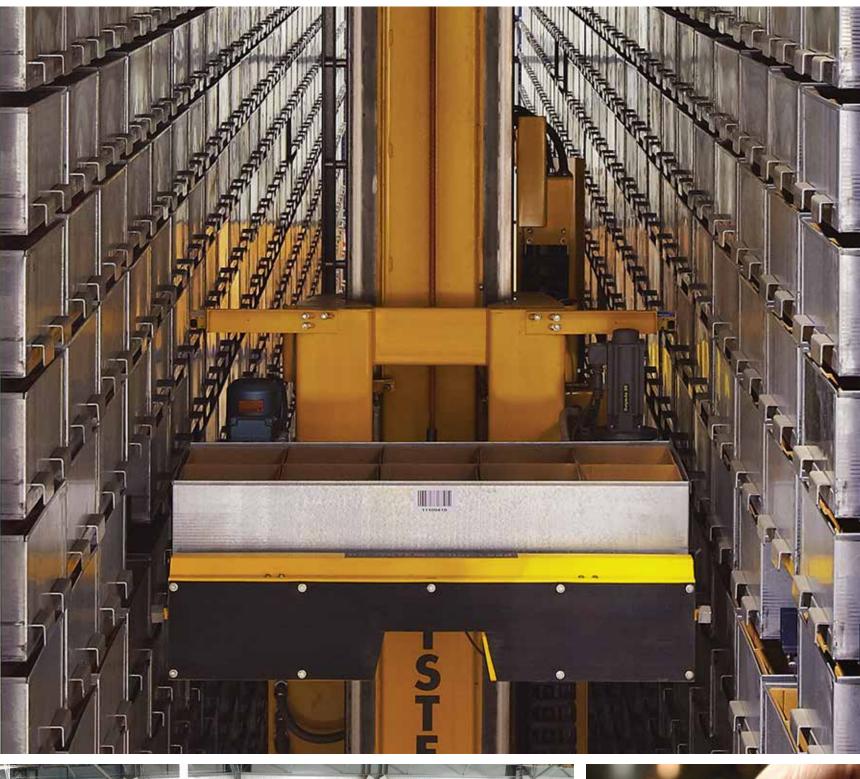


## OUR EXPERTISE ENABLES YOU TO BUILD UPON YOURS

At KLX®, we have \$1 billion+ worth of parts on hand. That's what it takes to be able to respond in an instant. But when you need to do more than locate a part, we're your trusted partner. We provide robust supply chain and quality management solutions to reduce your exposure and operational complexities, so that you can spend time focusing on what you do best.

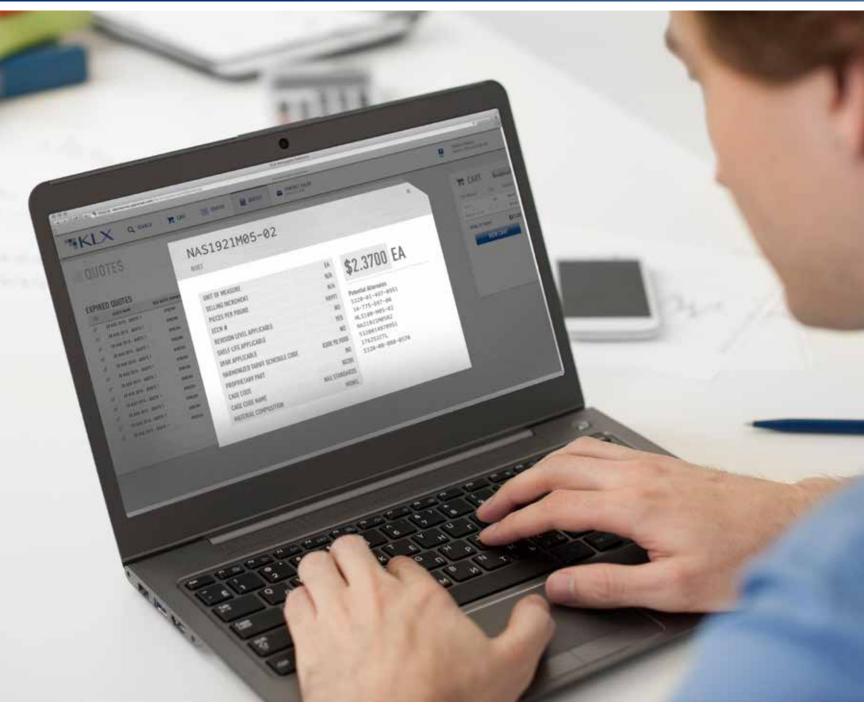
### KLX is the leading provider of innovative inventory management solutions, including:

- Forecasting, global consumption trends and demand planning
- Supplier consolidation and 3rd-party logistics services
- Quality Assurance and Delegated Inspection Authority
- Customized commodity strategies
- Advanced and alternative parts sourcing
- Bin management, kitting and customized inventory solutions













## REINVENTING THE ONLINE SHOPPING EXPERIENCE

ShopKLX.com offers advanced features and functionality that the aerospace industry has long required, but has yet to see.

- 24-hour access to more than \$1 billion of global inventory
- Upload up to 1,000 part numbers in a single search or simply copy and paste your own list
- Refine your part search based on specific manufacturer, shelf life, DFAR, test report or certification requirements
- Quote and purchase within 5 clicks
- Check real-time order status and track your shipments
- Save your quote for 30 days or choose Same Day Shipping
- Schedule delivery to multiple locations via multiple carriers

#### **Benefits To You:**

- FAST Find and buy your parts in less than 1 minute
- EASY Intuitive design makes part attribute review and ordering simpler than ever
- ACCURATE Select the precise stock you are looking for, down to the revision level
- FLEXIBLE Advanced shipping allows you to customize ship dates and carriers for each line
- SMART Price breaks based on quantities
- ACCESSIBLE 24-hour access to order status, invoices, certs and shipping details

Come and see what's in store for you. Contact your local KLX Aerospace Solutions representative for access to ShopKLX.com.

### YOU NEED MORE THAN PARTS, YOU NEED SOLUTIONS

KLX® provides robust solutions to the complex and costly distractions that can impact your business.



#### **Lean Kitting Solutions**

Whether you're looking to combine a few bolts and rivets in a simple kit, or you require a more complex custom solution, KLX Aerospace Solutions delivers. With 25,000+ active kits in production, KLX has the expertise to provide unlimited configurations to lower your inventory investment by as much as 70% and to increase your productivity by 50% or more.



#### **Bin Management Solutions**

KLX currently manages more than one million bins for commercial, business jet and military OEMs and MROs. We tailor Just-In-Time (JIT), Vendor Managed Inventory (VMI) and Direct Line Feed (DLF) services based on your needs, whether you require a self-service program or a complex full-service program. Our integrated partnership approach translates to minimized inventory ownership, resulting in reduced inventory carrying costs for you.

View all service offerings at KLXaerospace.com/Service-Offerings



#### **Quality Assurance / Delegated Inspection Authority**

Authorized by the FAA to inspect incoming products from all suppliers and ship them directly where they are needed, KLX exceeds the rigorous quality standards demanded by our high-precision industry. Every product lot undergoes random sample testing by our trained and certified inspectors, ensuring that you receive the highest quality product every time.



#### **Engineering Services and Technical Tooling Support**

From sales expertise and onsite design assistance to application engineering, our dedicated team offers the technical know-how to reduce your costs and optimize your performance. They provide alternatives and upgrades to current application tools as well as cost-efficient options for hardware installations. Additional consulting services and platform-specific technical engineering support are also available.



#### **Operational Staff Support**

At KLX, we can tailor staff support to meet your precise needs. Be it dedicated support from one of our core warehouses, assistance from a regional hub close to you or a designated team member at your location, staff support can make the difference between meeting your business goals and exceeding them.



#### **Logistics Services**

By combining our kitting expertise and our ability to manage multiple suppliers, KLX 3rd-party logistics services streamlines the ordering and delivery process for your complex programs. Our Quality Delegated Inspection Authority allows us to inspect incoming products from all suppliers and ship the parts directly where they're needed.



#### Same Day / AOG Support

With KLX's same day and AOG support for critical aircraft repairs, select customers can place orders 24 hours a day, 7 days a week and have parts delivered within 24 hours. To meet your urgent needs, orders can be placed online or by phone.



### FIND THE PART YOU'LL NEED TOMORROW IN OUR STOCK TODAY

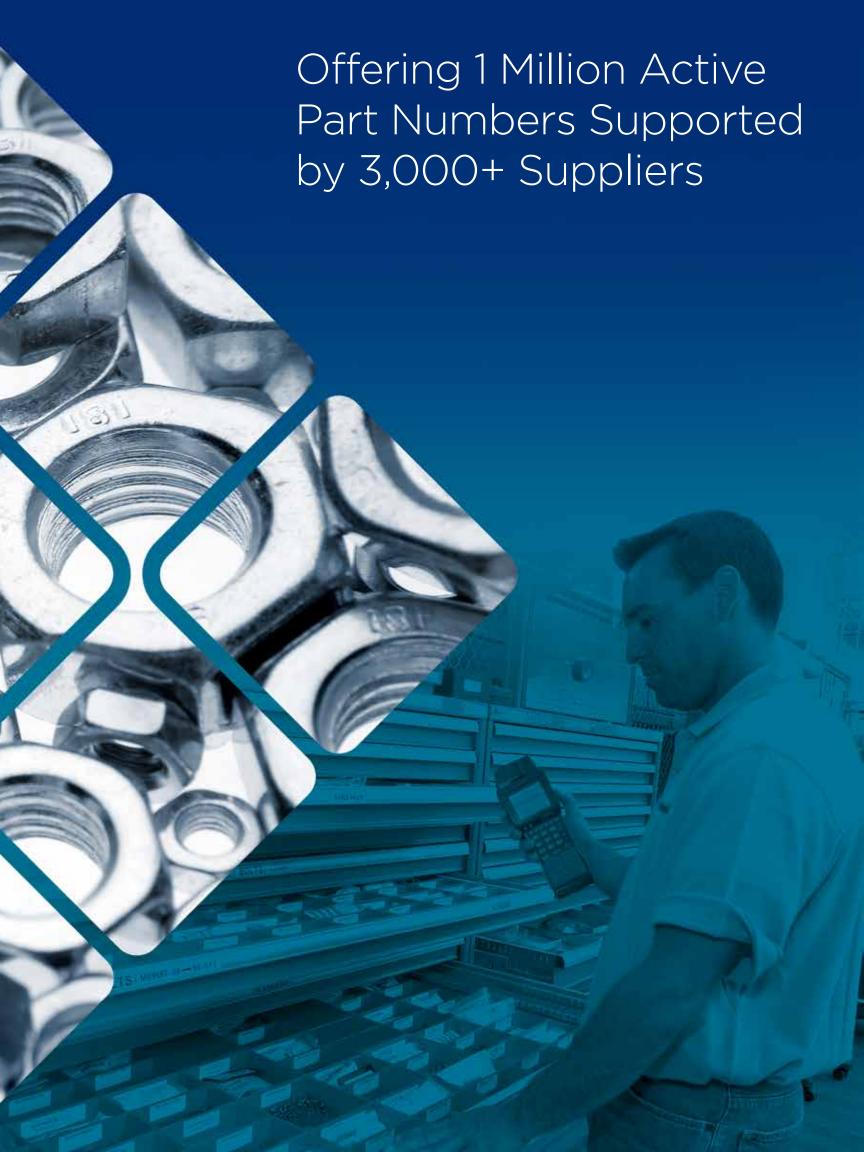
KLX® parts are factory-new, fully traceable to the original manufacturer, and delivered on time through our global network for seamless service wherever you may be.

#### **Product Families**

- Fasteners
- Electrical
- Tooling
- Seals
- Chemicals, Composites & Raw Materials
- Bearings
- Lighting
- Honeywell<sup>™</sup> Proprietary Parts
- Machined Parts & Engineered Items

See all products at KLXaerospace.com/Product-Families







For more than four decades, we have built one of the largest global networks in the aerospace industry, shipping more than 2.5 million line items annually from warehouses strategically located around the world. Our global footprint continues to expand to ensure that your order will be delivered where and when you need it.

#### **Local Focus**

Our commitment to service where you need it is supported by more than 65 regional offices and warehouse facilities in more than 15 countries. Our employees are fluent in more than 20 languages, including Spanish, French, German, Italian, Japanese and Chinese. We take pride in providing local, personalized support to our customers — no matter where in the world you may be.



★ Headquarters • Sales Office / Representation • Warehouse • On-Site Customer Support

#### LOCATIONS Mobile, AL Bangalore, India Greensboro, NC Speyer, Germany Montreal, Canada Beijing, China Hamburg, Germany St. Augustine, FL Blackwood, UK Hinckley, UK Moscow, Russia St. Louis, MO Brindisi, Italy Ozark, AL Stratford, CT Hong Kong Paramus, NJ Brisbane, Australia Independence, KS Tokyo, Japan Burgess Hill, UK Philadelphia, PA Istanbul, Turkey Toulouse, France Busan, South Korea Jacksonville, FL Phoenix, AZ Tulsa, OK Johannesburg, South Africa • Prague, Czech Republic Carson, CA Vancouver, Canada Kaltenkirchen, Germany Chihuahua, Mexico Rishon LeZion, Israel Vero Beach, FL Cornwall, NY Macon, GA Rzeszów, Poland Vescés, Hungary Dallas, TX Memphis, TN San Diego, CA Wichita, KS Xi'an, China Mexicali, Mexico Detroit, MI Seattle, WA Dubai, UAE Miami, FL Senlis, France • Foley, AL Middle River, MD Shanghai, China Milan, Italy • Genoa, Italy Singapore



